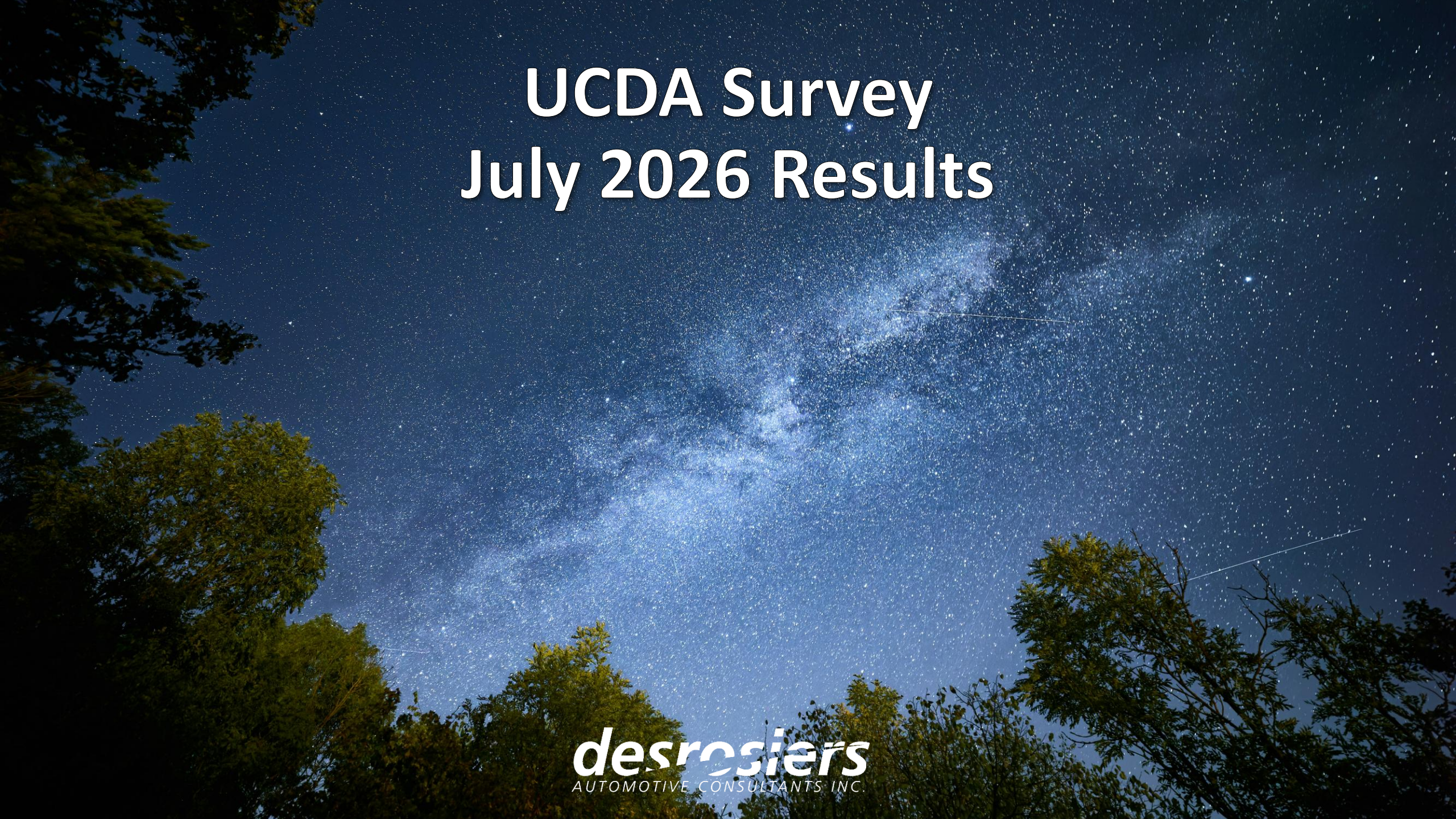
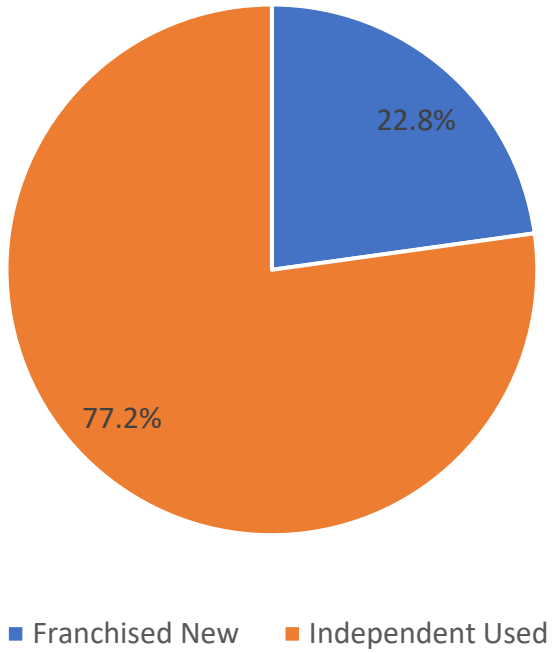
# UCDA Survey
# July 2026 Results



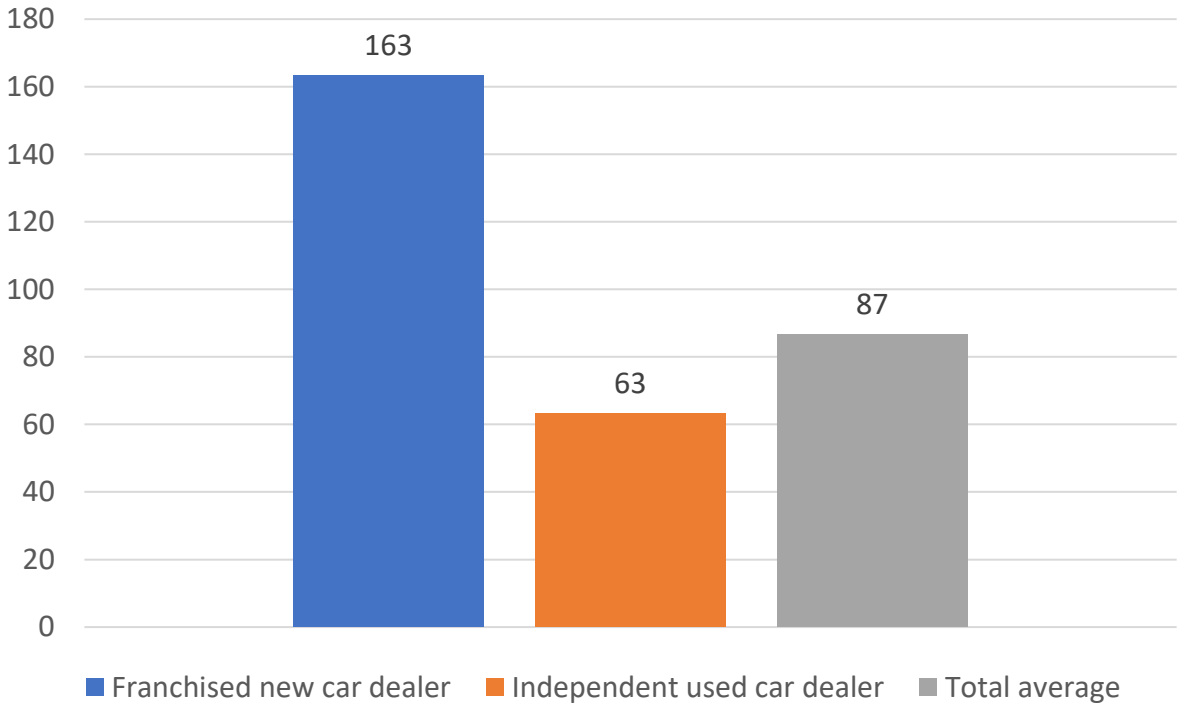
desrosiers
AUTOMOTIVE CONSULTANTS INC.

Q1: Are you a Franchised New Car Dealer or Independent Used Car Dealer?

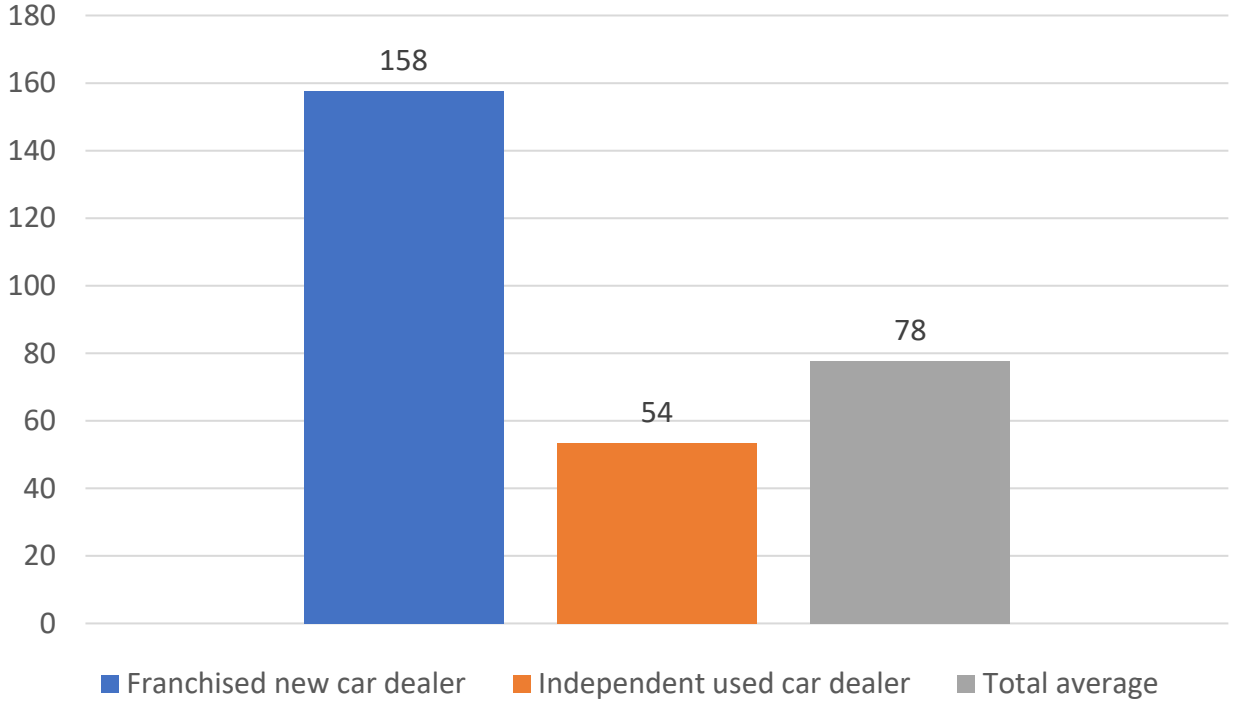



Source: DesRosiers Automotive Consultants Inc., and UCDA

Q2: How many used vehicles did you sell in the first half of 2025 (average)

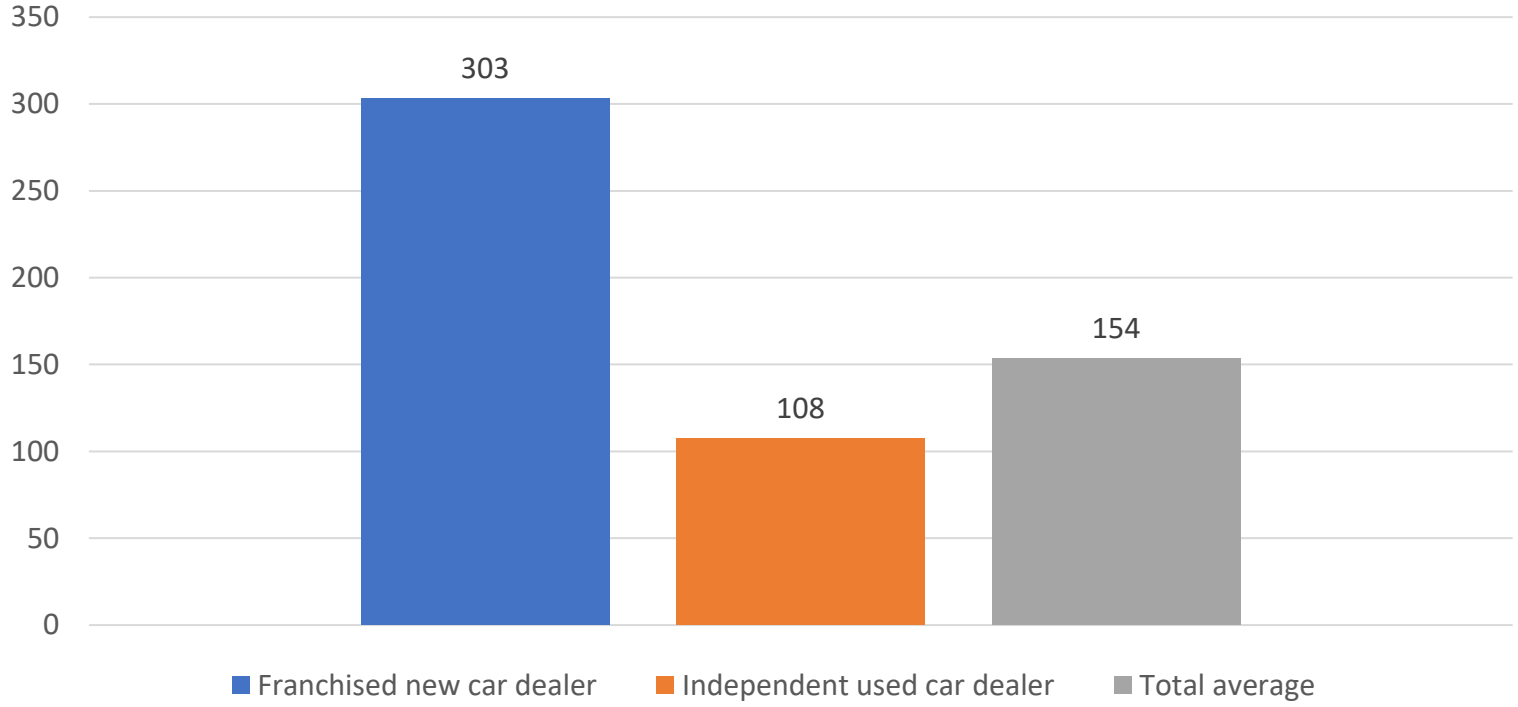



Q3: How many used vehicles did you sell in the first half of 2026 (average)



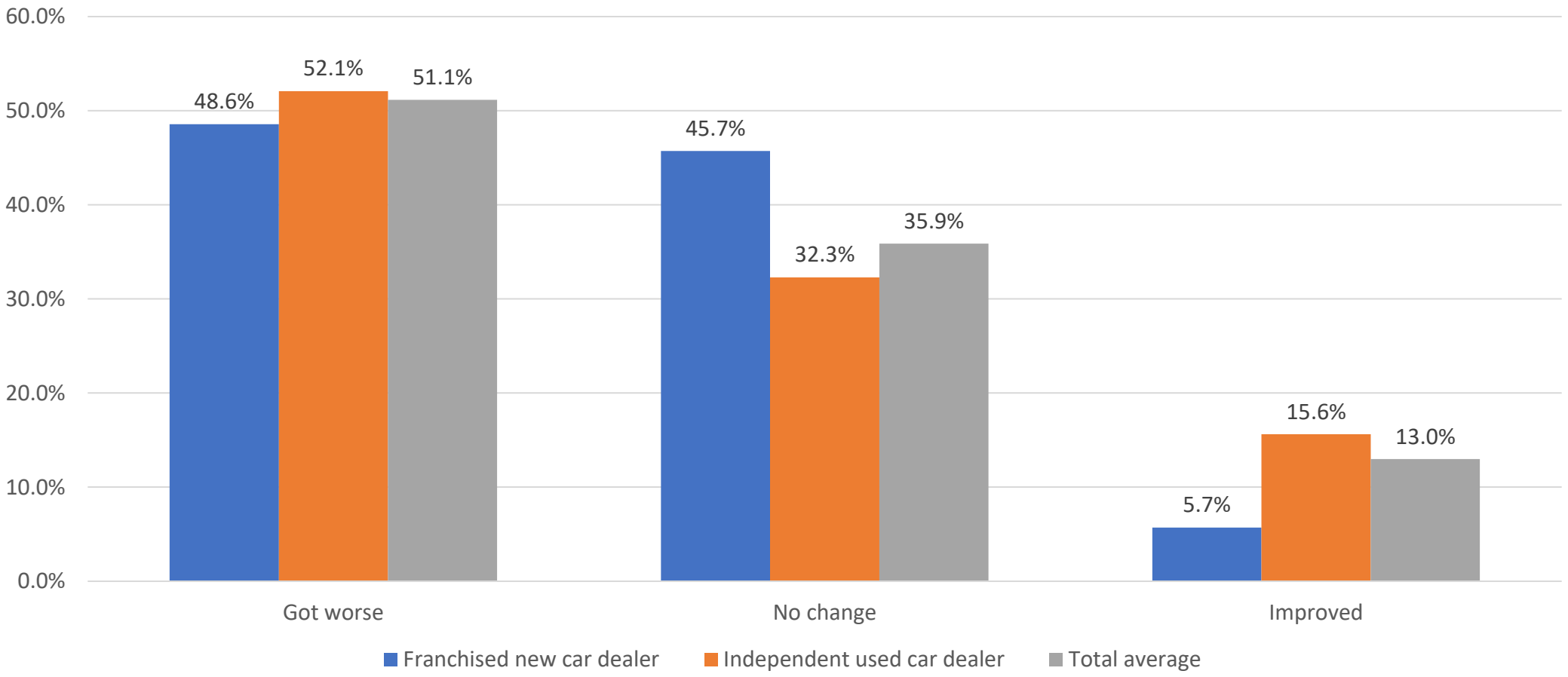

Source: DesRosiers Automotive Consultants Inc., and UCDA

Q4: How many used vehicles do you expect to sell in 2026 (average)



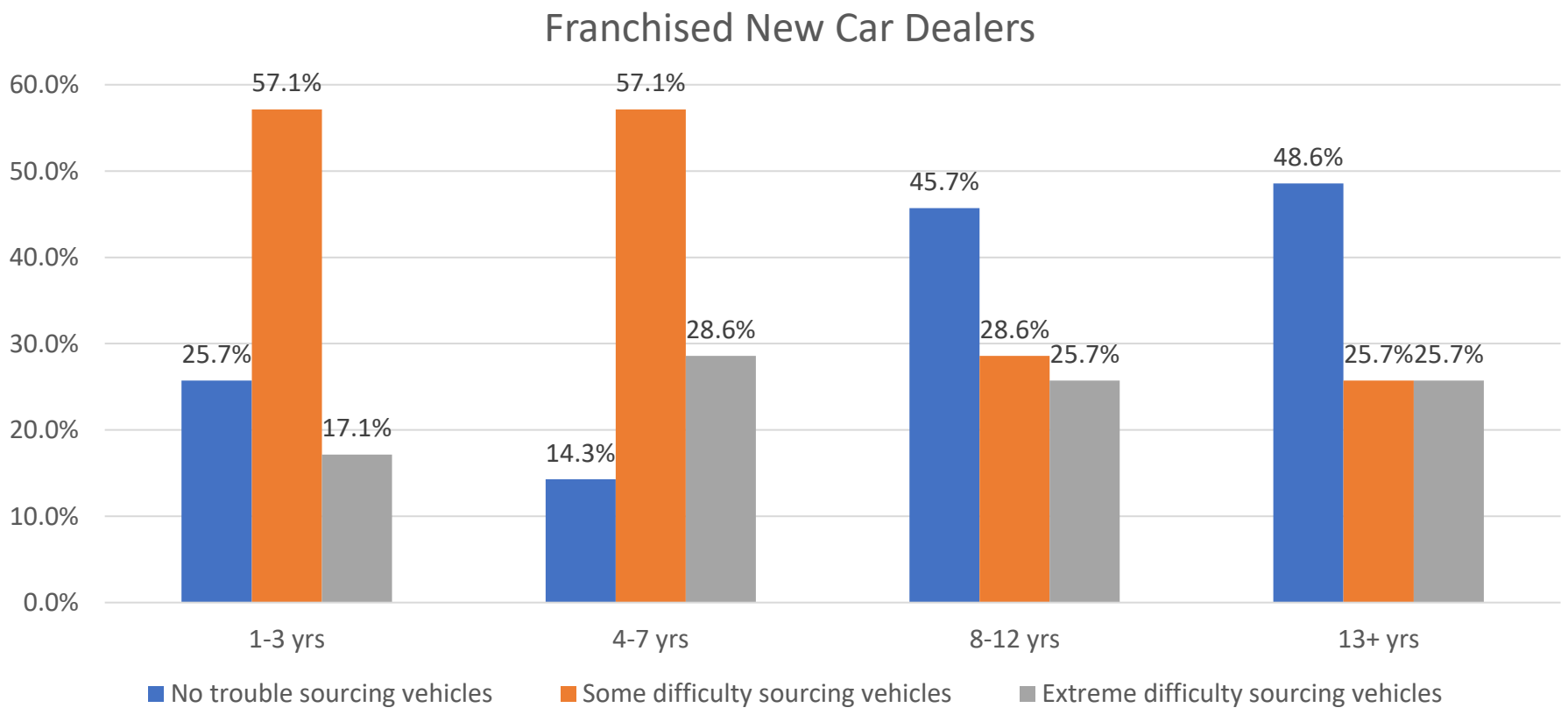

Source: DesRosiers Automotive Consultants Inc., and UCDA

Q5: Within the last 6 months, how has your ability to source used vehicles changed?




Source: DesRosiers Automotive Consultants Inc., and UCDA

Q6: So far in 2026, did you have trouble sourcing vehicles in the following groups?

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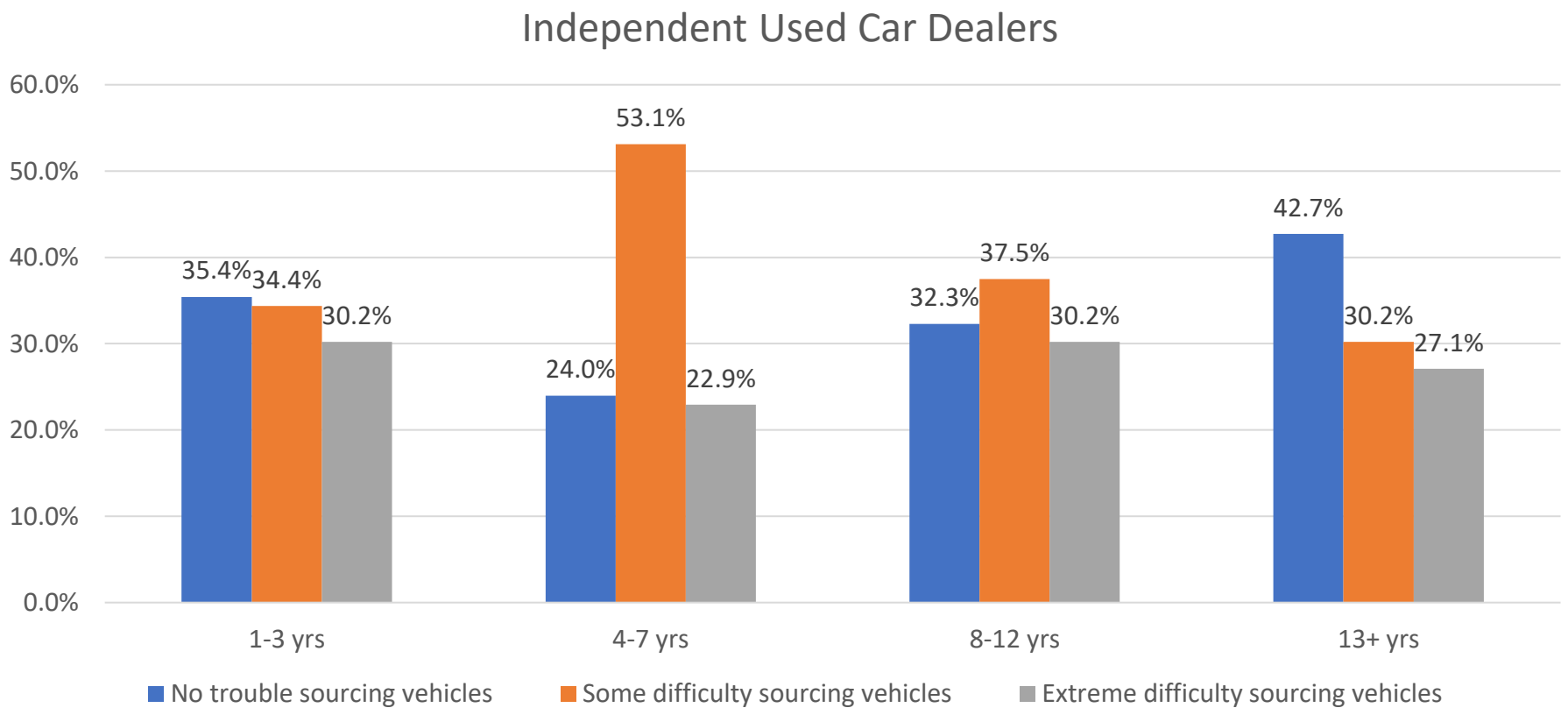
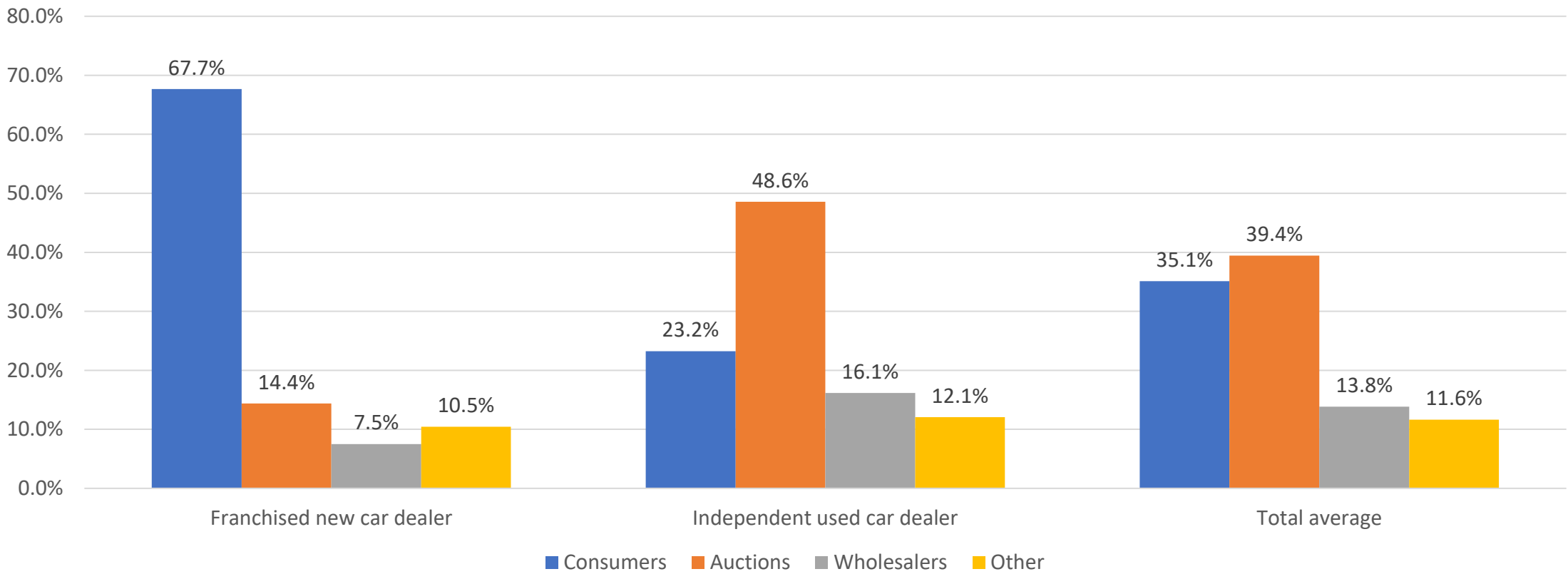


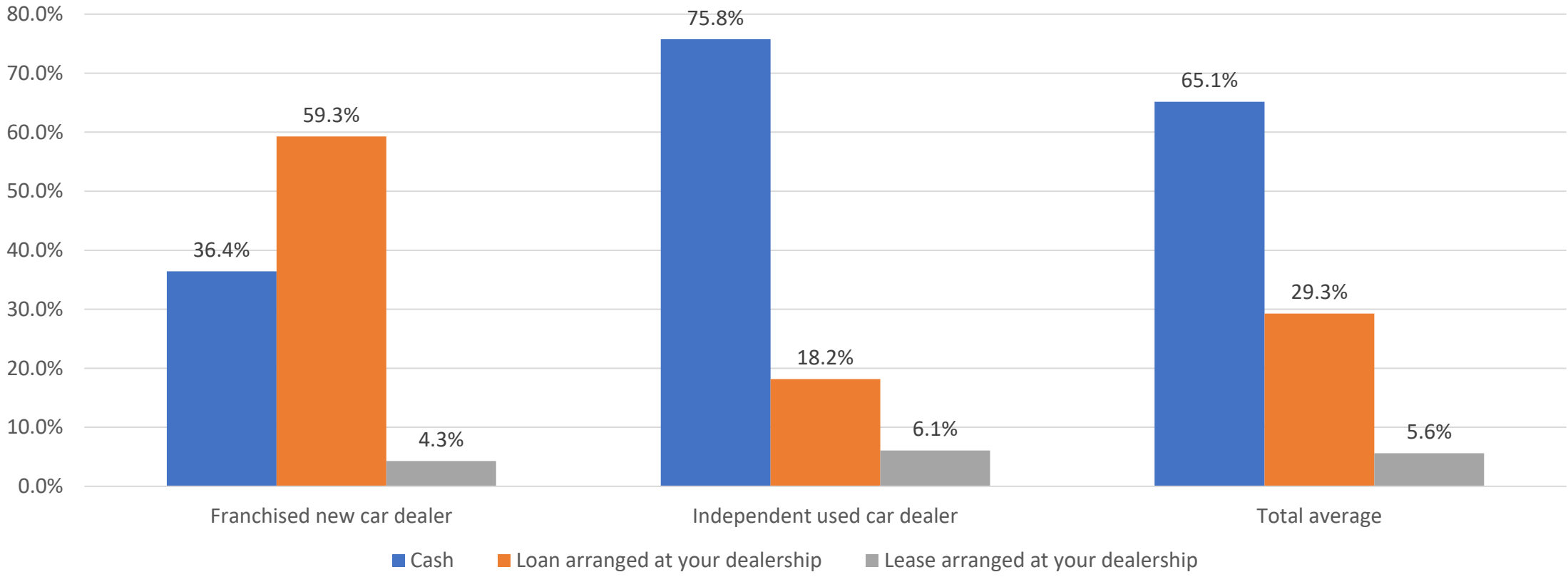

Source: DesRosiers Automotive Consultants Inc., and UCDA

Q7: For the first 6 months of 2026, what % of vehicles did you source from the following groups?



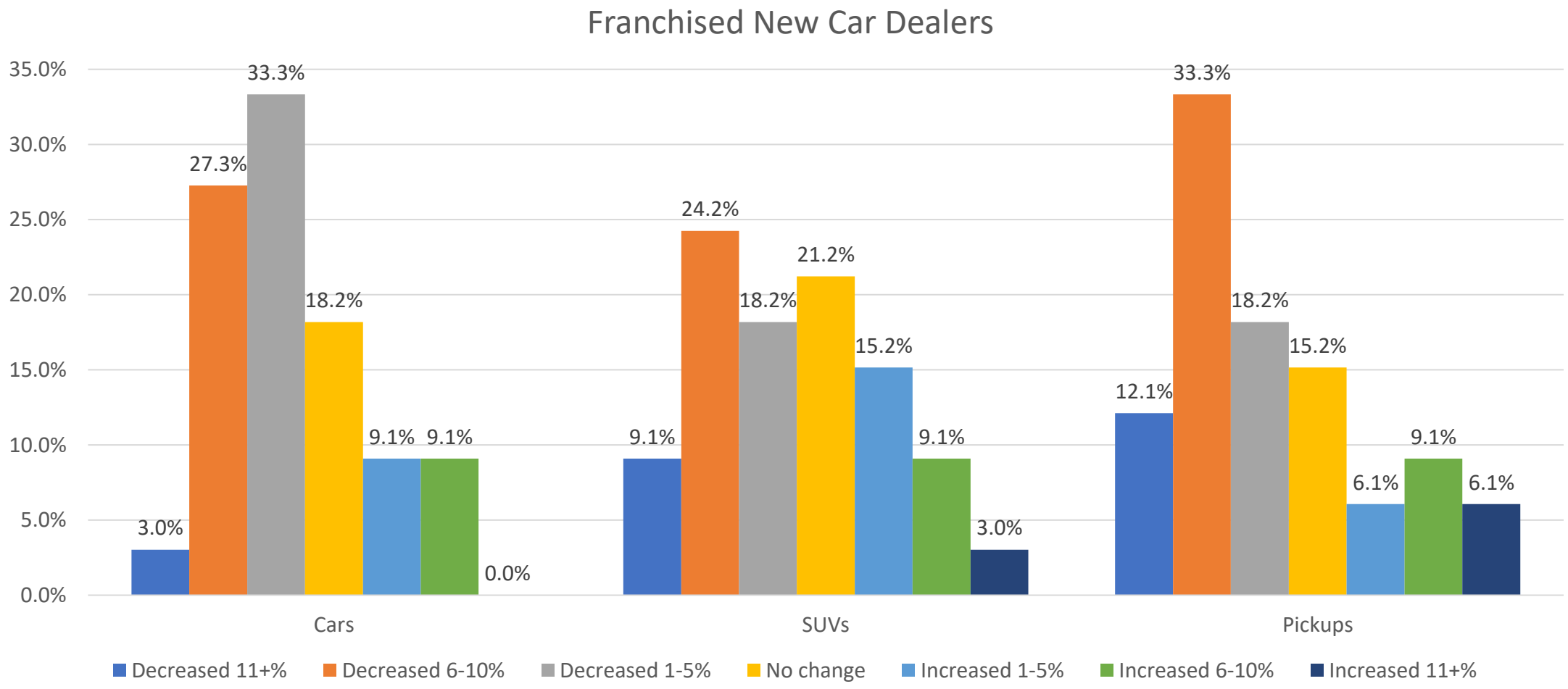

Source: DesRosiers Automotive Consultants Inc., and UCDA

Q8: For used vehicle sales so far in 2026, what source of financing did consumers use to pay?




Source: DesRosiers Automotive Consultants Inc., and UCDA

Q9: How did the average selling price of used vehicles change in the first half of 2026 compared to the same months in 2025?

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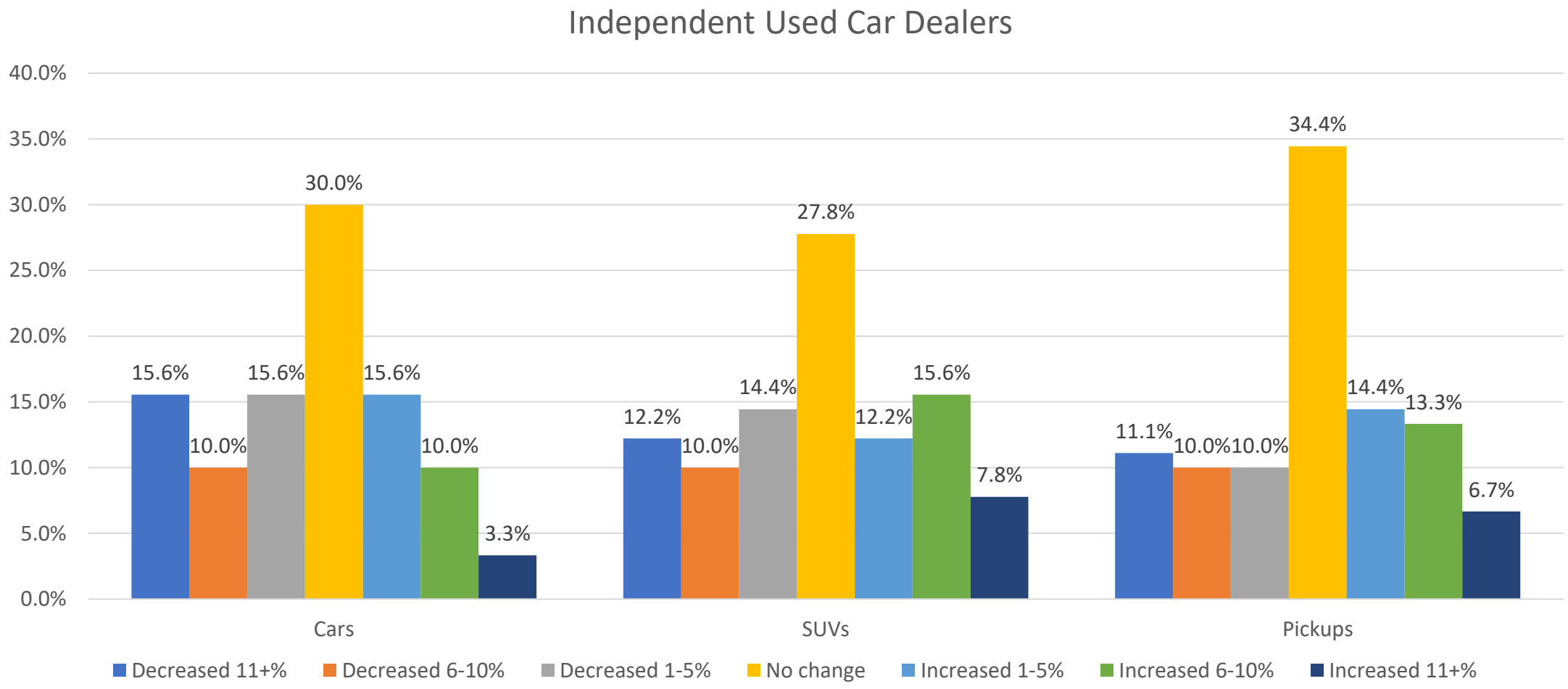
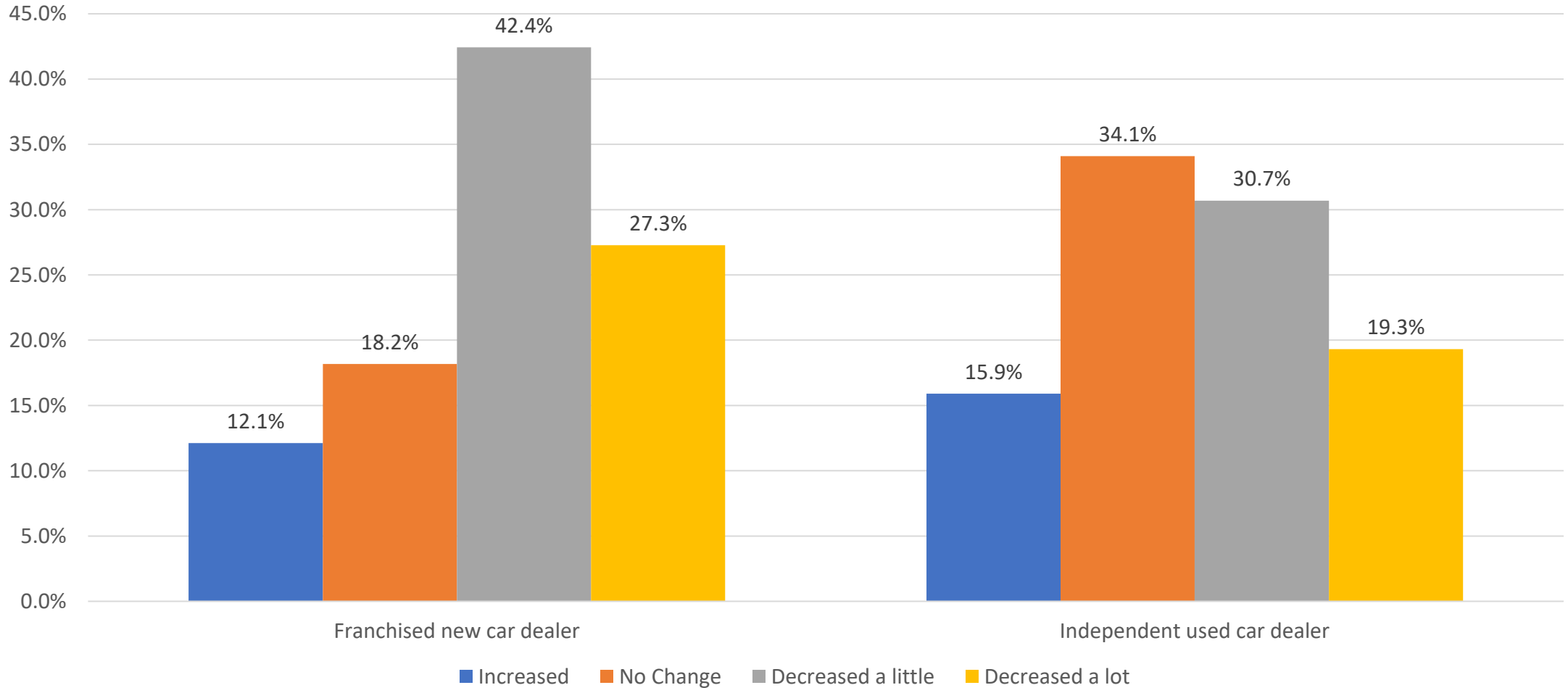



Source: DesRosiers Automotive Consultants Inc., and UCDA

Q10: US trade tariffs and Canadian counter tariffs have been in effect since early 2025. To the best of your knowledge in 2026, has the volume of used vehicles going from Canada to the US:




Source: DesRosiers Automotive Consultants Inc., and UCDA