

UCDA SOLUTIONS

As NAPA/CMAX Partners, you're always seeking solutions to grow your business. How can you boost your shop's productivity? Improve inventory management? Increase profitability?

NAPA has partnered with Axalta to come up with the most complete program to support your needs. Working with us means working with a local supplier with a national reach.

HOW WE CAN HELP YOUR BUSINESS GROW

- ▶ National business councils designed to help you grow productivity and profitability
- ▶ Local performance groups and training programs at a location near you
- ▶ E-training courses & virtual training available
- ▶ ICAR Certified EV training certification and dedicated training centers

ONE-STOP SHOPPING

More than 600 NAPA Auto Parts stores ready to serve you

- ▶ For all your collision centre needs
- ▶ Paint Incentive for business improvement
- ▶ Prebate / Rebate
- ▶ Allied Product Programs
- ▶ Our stores are where you need them
- ▶ Seasonal promotions and periodic specials on assorted products
- ▶ NAPA PROLink electronic ordering and parts look up

Find a NAPA store near you at napacanada.com



THE PERFECT ALLIANCE

ONE OF THE TOP PAINT COATING SUPPLIERS IN THE WORLD

- ▶ Paint system options for productivity or ease of use
- ▶ Programs that in conjunction with Axalta can help make your Collision Centre more profitable:
 - Lean management
 - Performance groups
 - Business councils
 - Training programs
- ▶ Axalta has the most tech reps on the road in Canada
- ▶ Personnel dedicated to your growth and profitability

[Learn more on Axalta.com](https://www.axalta.com)



THE ONLY PAINT & BODY SUPPLY COMPANY OPERATING FROM COAST TO COAST

- ▶ The largest Axalta distributor in Canada for over 65 years
- ▶ A proven model of inventory control management
 - RepairStack from 3M (allied products)
 - NAPA/CMAX inventory management system (allied products)
 - OrderNet (paint and allied products)
- ▶ Qualified customer satisfaction personnel
- ▶ Rapid delivery
- ▶ Collision Centre program
- ▶ Prompt payment program
- ▶ Collision Centre investment capability
- ▶ Layout and design available

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PROGRAM FEATURES

LEVERAGE YOUR EXPENSES

- ▶ **NAPA Prestige program**
Collision centres can earn from 1% to 3.5% on qualified purchases through NAPA/CMAX. Terms and conditions apply.
- ▶ **Prompt pay discount**
2% on statements from NAPA/CMAX if paid before the 10th of the following month. Conditions apply.
- ▶ **Paint incentives for business improvements**
The volume rebate is dependent on the amount of purchases of qualified products in the calendar year.

STREAMLINE YOUR INVENTORY

- ▶ **ColorNet® Cloud**
 - Measures paint inventory to the gram for accurate costing and reordering of inventory.
- ▶ **RepairStack from 3M**
 - Available through NAPA/CMAX
- ▶ **NAPA/CMAX Inventory management system**
 - Scanning capabilities for inventory management and usage.
- ▶ **Stock replenishment**
 - Same-day delivery of stock orders (depending on location).
 - Rush orders within two hours (depending on location).

INCREASE YOUR PRODUCTIVITY

- ▶ **CROMAX® PRO**
 - Productivity-improving basecoat systems to get more cars through the booth each day.
 - 55% faster than competition, covering in just 1.5 coats with no flash time needed.
 - Less consumption, higher profitability than other waterborne or low VOC systems.
 - Also available SPIES HECKER® PERMAHYD® HI-TEC.
- ▶ **Cromax® EZ**
 - Easy to use waterborne basecoat systems that provides a high-quality finish.
 - Familiar coat-flash application.
 - No agitation toners for quick and easy mixing.



CONTACTS

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